

Tuesday, December 11, 2012 State Transportation Building, 2<sup>nd</sup> Floor Conference Center 10 Park Plaza, Boston, MA

## **Exhibitor and Sponsorship Packages**

The Massachusetts Export Center's Export Expo is the most comprehensive export event of the year, brining together export resources, training and information – all under one roof! The Export Expo provides a forum for export service providers to display their information and connect with exporters from throughout the Commonwealth. Exhibitors will include law firms, banks, freight forwarders, consultants, translation firms, customs and compliance automated solutions providers, and various government and non-profit organizations serving the export community. Attendees will be exporting firms from throughout the Commonwealth, including manufacturers and technology firms. Coinciding with the exhibition, the Export Center will convene workshops and panel discussions throughout the day on a wide variety of export-related topics. Last year's Export Expo attracted over 200 attendees. Exhibit space is limited, so early registration is strongly encouraged! The sooner you register, the sooner the Export Center can begin to promote your participation to exporters!

## Sponsorship Package

The sponsorship fee for the Export Expo is \$1,250, for which sponsors will receive the following benefits:

- o Sponsors will be provided with a partially-skirted display table placed in a prominent location.
- o Sponsors will have the opportunity to display banners and table drapes, disseminate information, and collect business cards from the attendees.
- A description of sponsor services and contact details will be included as part of the information packet distributed to all attendees.
- Sponsor logos will be prominently listed on all materials and marketing communications (including the Export Center's web site and email communications), reaching over 7,000 exporters in the state.
- o Pending availability, sponsors will have the opportunity to provide one speaker to participate in a panel discussion as part of the Expo's training schedule.
- Following the Expo, sponsors will receive a listing of contact names, company names and mailing addresses for attendees.
- Sponsorship includes attendance fee, refreshments and seminar participation for two sponsor staff members.

## Standard Exhibitor Package

The exhibitor fee for the Export Expo is \$375, for which exhibitors will receive the following benefits:

- Exhibitors will be provided with a partially-skirted display table.
- o Exhibitors will have the opportunity to display banners and table drapes, disseminate information, and collect business cards from the attendees.
- Exhibitor names will be listed on the Export Center's web site and as part of the information packet distributed to all attendees.
- Exhibitor fee includes attendance, refreshments and seminar participation for two exhibitor staff members.

We hope that you will join us! For further questions on sponsorship or exhibitor opportunities, call Paula Murphy at the Massachusetts Export Center at 617-973-8664.

Register as a sponsor or exhibitor online at:

www.mass.gov/export